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SERVICES

Shuksan Overseas LLC

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Introduction

Committed to the highest levels of service and integrity, Shuksan Overseas offers its clients over twenty years' experience in the sourcing of consumer and industrial hard goods from Asia, to help them develop and import products more effectively. Its scope of expertise encompasses the entire sourcing cycle from inception to delivery and ongoing improvement:



Shuksan Overseas' list of services.

Profile

David Bourlier

Shuksan Overseas is owned and operated by David Bourlier, who has lived and worked extensively in Asia and understands those cultures well. He speaks mandarin Chinese and draws upon his engineering background for developing products, improving manufacturing processes and controlling quality. He holds Engineering and MBA degrees from the University of Washington and UCLA, respectively.



David Bourlier

In Asia, Mr. Bourlier served as manager of HMI Group's Taipei office, sourcing for the automotive and consumer electronics industries while helping set up HMI's first China office. In the United States he has worked in the home improvement, household cleaning and home décor markets where he was responsible for global sourcing, purchasing and import logistics for The Homax Group and Teleflora. Projects were completed in Eastern Europe and Mexico as well as in Asia. His work at Shuksan Overseas includes cosmetics accessories and bath products.

Over the past twenty years, Mr. Bourlier has developed relationships with many suppliers whose collective capabilities encompass a wide variety of products, materials and manufacturing processes.

Projects

Shuksan Overseas – Projects

Shuksan Overseas sits atop a deep project history, spanning decades. Below are just a sampling of the type of projects overseen by Shuksan Overseas:

Products	Materials	Processes
Hand tools	Plastic, rubber, metal	Insert molding, stamping, coating
Mechanical sprayers	Plastic, metal	Molding, machining, assembly
Consumer electronics (pasta maker, calculator, remote control)	Plastic, metal, printed circuit boards, motors	Molding, assembly
Tapes & seals	Plastic, adhesive, glass fiber	Extruding, laminating, weaving
Sewn products	tarpaulin sheet, nonwoven plastic sheet, zippers	Sewing, punching
Air fresheners	Gels, fragrances, chemicals	Liquid filling
Paint hardeners, textures	Polymers, silicates	Dry filling
Insect traps	Adhesive, paper, plastic	Printing, laminating, folding assembly
Door and Window Hardware	Steel, brass	Stamping, molding, forging, plating, coating
Automotive side mirrors and foot rests	Zinc, steel, glass	Stamping, forging, casting, glass cutting, assembly
Floral containers	Glass, ceramic, various metals	Glass pressing & blowing, ceramic casting & decoration, metal stamping, casting, plating
Packaging materials	Metal, paper, plastic	Stamping, printing, thermoforming
Retail displays	Wood, metal	Wood cutting, sanding, polishing, lacquering, assembly; Metal stamping, coating, assembly
Steel wool	Steel	Wire forming, fiber cutting, shrink-bagging
Foam sponges	Polyurethane, Polyethylene, Latex rubber	Chemical batch mixing, foam molding, foam cutting, cover sewing

Process & Reach

Knowledge and experience over a wide range of materials and processes have proven useful in developing new products and locating the right suppliers.

Efforts are made to select suppliers of appropriate size with regard to a client's present and future needs. Pre-shipment inspections and product testing services are offered through a Hong Kong partner company. Social audits are also available to ensure that suppliers are treating workers fairly, and sustainable materials can be sourced to minimize impact of production and disposal upon the environment.

To take advantage of local expertise and local costs, products have been sourced in many different Asian countries and regions. Shuksan Overseas' broad geographic approach has the additional benefit of diversifying the economic, political and natural risks of operating in only one region.



Countries where Shuksan Overseas has conducted projects.

Conclusion

Positioned to Help

Shuksan Overseas is well-positioned to help your company effectively source and develop products offshore, ensuring reliable quality and delivery at attractive costs. Please contact us to discuss your next project.